

ADMINISTRATIVE & POLICY CONSTRAINTS and Opportunities

Learning from INDIGENOUS SUPPLIERS

UNBUNDLING:
BREAK DOWN CONTRACTS for EASIER SUB-CONTRACTING

PRE-APPROVED BIDDERS?

MORE NETWORKING OPPORTUNITIES

MORE TRANSPARENCY IN CONTRACT AWARDING

PLAIN LANGUAGE and LESS RIGIDITY

MORE ADVANCED NOTICE

LIMIT NUMBER of OUTSIDE BIDDERS FOR LOCAL SCIENCE & TECHNICAL CONTRACTS

YOUTH and WOMEN OPPORTUNITIES
HOW CAN WE IMPROVE ACCESS?

ACCESS TO FUNDS EARLIER & FASTER

CONNECTIVITY LIMITS Access to e-PROCUREMENT

INDIGENOUS SERVICES ROLE

HELP FEDERAL DEPARTMENTS FULFILL THEIR INDIGENOUS PROCUREMENT REQUESTS

HELP INDIGENOUS BUSINESSES ENHANCE BUSINESS CAPACITY

WE ENCOURAGE INDIGENOUS BUSINESSES

- REGISTER IN SUPPLIER BUSINESS DIRECTORY
- INCREASED VISIBILITY
- BUILD PARTNERSHIPS & JOINT VENTURES
- STAY INFORMED!

MEETING THE 5% COMMITMENT



USE THE GC DIRECTORY TO REACH OUT TO RELEVANT DEPT'S

PSAB DOES NOT SUPERCEDE TREATIES

PSAB PROCUREMENT STRATEGY FOR ABORIGINAL BUSINESS

STANDING OFFERS
A VERIFIED SUPPLIER PROVIDES SERVICES AT A SET PRICE

SUB CONTRACTING
A WAY OF UNBUNDLING CONTRACTS

"SET ASIDES"
CERTAIN CONTRACTS ARE EXCLUSIVE FOR INDIGENOUS BUSINESS COMPETITION

MANDATORY SET ASIDES WHERE 80% OF POPULATION ARE INDIGENOUS

VOLUNTARY SET ASIDES IF INDIGENOUS CAPACITY EXISTS

CONDITIONAL SET ASIDES IF TWO OR MORE INDIGENOUS BUSINESSES SUBMIT

ALSO CHECK OUT FUNDING OPPORTUNITIES ACROSS VARIOUS DEPT'S

TRAINING PROGRAMS and SKILLS DEVELOPMENT