



# A-Tlegay Fisheries Society

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[www.a-tlegay.ca](http://www.a-tlegay.ca)



# Outline

- Who is A-Tlegay?
- Current Capacity & Experience
- Gaps in Capacity, Administration, Policy
- Barriers
- Past & Current Tenders
- Reasons for Success



# A-Tlegay Nations

- Wei Wai Kum First Nation (Campbell River)
- We Wai Kai First Nation (Cape Mudge)
- K'ómoks First Nation (Comox)
- Kwiakah First Nation (Phillips Arm)
- Tlowitsis First Nation (Turner Island)

# Current Capacity & Experience

- Office Staff

- Kim Duncan – We Wai Kai -Administrator
- Nicole Assu – We Wai Kai - Bookkeeper/Admin Assistant
- Casey Inrig – We Wai Kai - Data Entry/Front Desk
- Terri Henderson – Wei Wai Kum - Data Entry/Lab Tech

## Fisheries Technicians/Guardians

- John Duncan – We Wai Kai
- Mike Dick – Kwiakah
- Shane Pollard – Wei Wai Kum
- Dustin Price – We Wai Kai
- Zach Everson – K'omoks
- Jordan Everson – K'omoks
- Marcellus Wilson – We Wai Kai
- Aydan Chickite – We Wai Kai

## Biologists

Christa Rusel – Msc

Kelsey Campbell – Bsc – Wei Wai Kum

Derek Leboeuf – Bsc RP bio



# Gaps in Capacity, Administration, Policy

- Gaps in Capacity
  - Not having all the relevant experience for tenders
    - Partnering with other groups who have capacity who would provide training and experience so we could build our own capacity
      - » EcoFish Research
    - Provide additional training for current staff
      - » Dive Training
      - » Environmental Training
    - Diversifying into other relevant fields to access tenders
      - » Environmental/Construction Monitoring
      - » Scale Ageing
    - Hiring technical staff to provide guidance and build capacity within
      - » Biologists with experience in overseeing projects and accessing tenders
  - Proposal Writing
    - Limited time, staff, experience to take advantage of all the opportunity available
    - At capacity – hard to grow quickly enough to take advantage of all the opportunity available

# Barriers

- Getting the experience to apply for tenders
  - How to get your foot in the door when just starting out
    - Using AFS Agreement projects as experience
    - Working with DFO staff on projects when assistance is asked
    - Having DFO staff provide guidance and references
- Competition in the area with other groups
  - Make partnerships where you can to gain the experience
- Not many tenders in the traditional territories available in our field
  - Previous tenders that we had bid for – now in AFS agreement under the PST (Pacific Salmon Treaty)
  - Not seeing any new tenders that fit within our current capacity and experience

# Past & Current Tenders

- Black Creek Juvenile & Adult Coho Program
- Creel Surveys – Campbell/Quinsam Systems
- Charter Patrol – Area 13
- Standing Offer Contract for Projects in Area 12 and 13
  - Ageing Lab
  - Coho Projects



# Reasons For Success

- Administration
  - Consistent Administrator and Staff and Board of Directors
- Government Cooperation/Assistance
  - Good People within the Government assisting us to expand, provide guidance and their experiences
  - Training and Capacity Building
- Delivery on contracts/works
  - On time, on budget, provide a good product
- Diversifying
  - Expanding outside of Government Funding
    - Engaging in contracting type work
    - Engagement with not-for-profit projects - providing services
    - Recent involvement with Treaty Related Measures for individual Nations.



# Thank You

